Types of Charge		Cha	rge De	tails		Description	
Premium				ocation Charge		<ul> <li>Allocation charge will</li> </ul>	
	1st 2nd - 5th			35% 1%		<ul> <li>be deducted upfront on the premium prior to any other charge deduction and</li> </ul>	
Allocation Charge							
<b>-</b>	6th + Nil					investment transaction	
Fund Management Charge (FMC) p.a.	Balanced II fund : 1.10% p.a					<ul> <li>FMC and applicable Service Tax is deducted on daily basis from the Fund Value before calculation of the NAV</li> <li>FMC may increase with prior approval o IRDA but will never exceed 1.35% p.a.</li> </ul>	
Policy Administration Charge	It is Rs.18 per month for the financial year 2009-10. This will increase by 5% p.a. on 1st April of each subsequent year. First such increase will be effective from 1st April, 2010. However, for existing policyholders this increase will happen on each policy anniversary.					<ul> <li>Deduction of the charge on the 1st business day of each policy month by way of cancellation of units</li> <li>This charge will not exceed Rs. 5000 in a policy year</li> </ul>	
	Premiums Paid			As a % of Fund Value		Notwithstanding what is mentioned in the table,	
Surrender Charge		1 full PY m has be		80%		there shall not be any Surrender Charges for a surrender request received by the Company post completion of at least 5 Policy Years. Note – If the surrender request is made before the 3rd policy anniversary, the	
	Premiu	than 1 fu m but up Premiun aid	to 2	50%			
	Premiu	than 2 fu ms but u Premiun aid	p to 3	30%			
	If any Premium due in the 4th PY has been NIL paid					surrender value shall be calculated immediately but paid out at the end of 3rd policy appiversary, as per	
	PY=Poli	cy Year			anniversary, as per IRDA regulations.		
	Female Life Rates are 3 years lower as compared to Male Life Rates.					<ul> <li>Deduction of the charge on the 1st business day of each</li> </ul>	
Mortality Charge	Age	30	40	50	60	policy month by way of cancellation of units	
	Male	2.05	3.76	9.68	24.03	Annual Mortality     Charge is expressed     in Rs. per 1000 Sum	
	Female	2.03	2.90	7.05	18.65	at Risk	
Revival Charge	A charge of Rs. 250 will be levied on the revival of the policy, subject to fulfillment of all other requirements for policy revival.				This charge may be revised by the company subject to prior approval from IRDA but shall not exceed Rs. 500 per revival		
Partial Withdrawal Charge	Four free Partial withdrawals are allowed in a Policy Year. A charge of Rs. 250 will be deducted from the fifth and subsequent withdrawal amounts in the same policy year.				<ul> <li>This charge may be increased by the Company subject to prior approval from IRDA but shall not exceed Rs. 500 per withdrawal</li> </ul>		

CHARGES LINDER THE DI AN

2. Grace period: You have a period of 30 days from the due date to pay your premiums for all premium payment frequencies, during which your life cover will continue

**KEY TERMS** 

3. Unused free partial withdrawal options cannot be carried forward to the next policy year.

1. In this policy, Proposer and Life Assured shall be the same person.

- 4. The tax benefits under the plan are as per the law prevailing on the date of issuance of this brochure, and are subject to change. For specific details, please contact your tax consultant.
- 5. The assumed rates of return (6% p.a. and 10% p.a.) shown in the benefit illustration are not guaranteed and they are not the upper or lower limits of what you might get back as the value of your policy depends on a number of factors including future investment performance. The Fund Values at maturity shown in the illustration are net of Service Tax and Education Cess, which will be borne by the policyholder
- 6. You can exercise the Settlement Option under the policy at least 3 months before the maturity date. Partial withdrawals are not allowed during the settlement period. Administration charges and Fund Management charges will continue to be deducted. In case of the policyholder's death during the settlement period, the total Fund Value as on intimation date will be paid. At any time during the settlement period, you can request for a full withdrawal and close your account.
- 7. a) If premium payment is discontinued before 3 policy years, all risk cover will cease and the death benefit will be the Fund Value. All charges except mortality charges will continue to be deducted. No further premiums will be accepted. Revival facility is available only by payment of all due premiums subject to the other revival conditions as laid down by the Company. No partial withdrawal can be made during the revival period. The policy can be revived within 2 years from the date of the first unpaid premium, else the policy will terminate and the surrender value will be paid at the end of the revival period.
- b) If premium payment is discontinued after 3 policy years, the policy will remain in force with full Sum Assured during the revival period of 2 years. All charges, including mortality charges will continue to be deducted. No further premiums will be accepted. Only revival facility by payment of all due premiums is available. Partial withdrawal can be made during the revival period, subject to terms governing partial withdrawal. The policy can be revived within 2 years from the date of first unpaid premium, else the policy shall terminate and the surrender v alue will be paid to you. With prior notice to the Company, you have the option of Auto Cover Continuance to continue the policy without paying future premium till the surrender value is equal to annual premium, upon which the surrender value is paid and policy terminates. Alternatively, you can surrender the policy and take the surrender value.
- 8. Risk commencement date under this plan shall be the later of (i) date of acceptance of risk by the Company and (ii) date of realization of proposal deposit by the Company
- 9. Net Asset Value (NAV) calculation: When Appropriation/ Expropriation is applied, the NAV of a Unit Linked Life Insurance product shall be computed as, market value of investment held by the fund, plus / less the expenses incurred in the purchase / sale of the assets, plus the value of any current assets, plus any accrued income, net of fund management charges less the value of any current liabilities, less provisions if any. This gives the NAV of the fund. Dividing by the number of units exiting at the valuation date (before any new units are allocated/redeemed), gives the unit price of the fund under consideration.
- 10. First premium will be allocated at the NAV of the date of commencement of the policy.
- 11. Transaction requests (including renewal premium payment by way of local cheques, demand drafts, partial withdrawals etc.) received before the cutoff time will be allocated the same day's NAV and the ones received after the cut-off time will be allocated next business day's NAV. The cut-off time will be as per IRDA guidelines from time to time, which is currently 3:00 pm. The premium received by outstation cheques, ECS or DD, the NAV of the clearance date or due date, whichever is later, will be allocated.
- 12. The premium shall be allocated on the due date even if it has been received in advance.

- 13. Nomination can be made under this plan in accordance with Section 39 of Insurance Act, 1938.
- 14. Assignment is permitted under this policy.
- 15. There is no provision of loan on the policy.
- 16. **Suicide exclusion:** No benefit is payable except Fund Value as on the date of notification of death if death of Life Assured occurs due to suicide or attempted suicide within 12 months of the date of commencement or date of reinstatement of the policy. Lien - On death of the Life Assured during the first 45 days of policy commencement, Death Benefit will be higher of Fund Value and the total premium paid as on the date of notification
- 17. **Free look period:** The policyholder has the right to review the policy terms and conditions within 15 days from the date of receipt of the policy document. If the policyholder cancels the policy during free look period. the Company will refund the fund value on the date of cancellation plus the un-allocated premium (if any) plus any charge deducted by cancellation of units, after deducting expenses incurred on stamp duty.
- 18. Auto termination: After the policyholder has paid the regular premium for three policy years, if the Fund Value at any time becomes equivalent to regular premium paid in the first policy year, the policy will automatically terminate and the Fund Value shall be paid to the policyholder
- 19. Section 41 of the Insurance Act. 1938: No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take or renew or continue an insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy. Nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer.
- 20. Section 45 of the Insurance Act, 1938; No policy of life insurance shall, after the expiry of two years from the date on which it was effected, be called in question by an insurer on the ground that statement made in the proposal or in any report of a medical officer, or referee, or friend of the insured, or in any other document leading to the issue of the policy, was inaccurate or false, unless the insurer shows that such statement was on a material matter or suppressed facts which it was material to disclose and that it was fraudulently made by the policyholder and that the policyholder knew at the time of making it that the statement was false or that it suppressed facts which it was material to disclose.

#### DISCLOSURES AND RISK FACTORS

- Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited is only the name of the insurance company and Canara HSBC Oriental Bank of Commerce Life Saral Bima Plus is only the name of the unit linked life insurance contract and does not in any way indicate the quality of the contract, its future prospects or returns
- The fund offered under this contract is the name of the fund and does not in any way indicate the quality of the contract, its future prospects and returns
- Please know the associated risks and the applicable charges from your sales person or the intermediary or policy document of the insurer
- All premiums are subject to taxes including Service Tax that shall be deducted from your unit account
- Unit Linked Life Insurance products are different from traditional insurance products and are subject to risk factors
- The premiums paid in Unit Linked Life Insurance policies are subject to investment risks associated with capital markets and the NA Vs of the units may go up or down based on the performance of the fund and factors influencing the capital market. The insured is responsible for his / her decisions
- Unit Linked Fund is subject to market risks and there is no assurance or guarantee that the objective of the investment fund will be achieved
- Past performance of the investment fund does not indicate the future performance of the same. Investors in the scheme are not being offered any guaranteed / assured returns

\*All charges as mentioned above are exclusive of Service Tax and applicable cess, which will be borne by the policyholder



# ...your life made easy

Insuring your emotion

The insurance products are offered and underwritten by Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited (Regn. No. 136) Centrum Plaza, Tower B, 5th Floor, Sector 53, Gurgaon-122002.





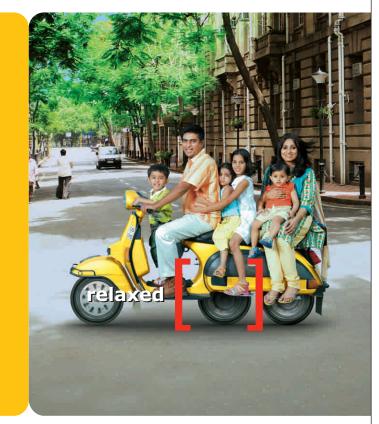
with Oriental Bank of Commerce

Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited (Regn. No.: 136) Registered Office: 112, JC Road, Bangalore 560002 Corporate Office: Centrum Plaza, 5th Floor, Tower B, Sector 53, Gurgaon, Haryana 122002 Website: www.canarahsbclife.com

### UIN: 136L011V01

#### Insurance is the subject matter of the solicitation. Canara HSBC Oriental Bank of Commerce Life Saral Bima Plus is a Non-participating Plan

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# Canara HSBC **Oriental Bank of Commerce Life**

Saral Bima Plus

- Simple application process
- No medical tests
- No financial documents
- Loyalty Additions



# IN THIS POLICY, THE INVESTMENT RISK IN INVESTMENT PORTFOLIO IS BORNE BY THE POLICYHOLDER

# CANARA HSBC ORIENTAL BANK OF COMMERCE LIFE SARAL **BIMA PLUS**

In today's fast paced world, simplicity and convenience is sometimes the solution to the many decisions that we have to make in life. Recognising this, we, at Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited bring you our Saral Bima Plus that has been designed to do just that.

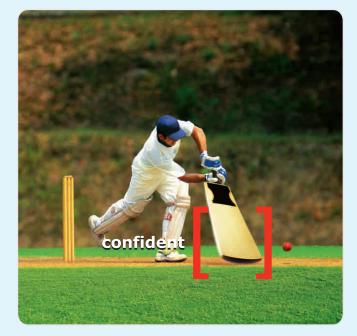
This Plan provides you life insurance cover through a simple and hassle-free process. Just answer a few questions and ensure peace of mind for life! What's more, this Plan will give you loyalty additions to help your money grow faster.

### ABOUT US

Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited is a company formed jointly by three leading financial organisations - Canara Bank and Oriental Bank of Commerce, which are two of India's largest nationalised banks in terms of aggregate business, along with HSBC Insurance (Asia Pacific) Holdings Limited.

The shareholding pattern of the Joint Venture is - Canara Bank: 51%, HSBC Insurance (Asia Pacific) Holdings Limited: 26% and Oriental Bank of Commerce: 23%.

At Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited, our aim is to provide you with a transparent



range of life insurance products backed by excellent customer service and thereby, to make life simple for you.

# **KEY FEATURES OF THE SARAL BIMA PLUS**

- **Easy Enrolment:** Purchase this plan by:
- Step 1: Filling in your basic personal details
- Step 2: Submitting the amount you want to pay as premium
- Step 3: Enjoy benefits of Saral Bima Plus as your policy is issued at the earliest
- **No Medical Tests:** Gain express insurance by certifying the 'Declaration of Good Health' without any medical questions or tests
- Simple Structure: Fixed benefits and options to maintain ease of understanding with purchase of this Life Insurance cum Investment policy
- Enhanced Death Benefit: To your family by way of Sum Assured plus Fund Value
- Limited Premium Payment: Pay premiums for only 7 years while you enjoy life cover up to 15 years
- **Loyalty Additions:** Payable twice to give you the benefit to enhance the value of your Investment by extra allocation of units to vour funds
- **Liquidity** through partial withdrawals from your funds, as and when required, post completion of 3 years since policy start date, to meet any unforeseen financial hardships
- **Tax benefits**<sup>4</sup>: Enjoy tax benefits under Section 80C and Section 10(10D), as per the Income Tax Act, 1961

#### ELIGIBILITY CRITERIA

Entry Age (Last birthday)	:	Life Assured <sup>1</sup> : 18 – 45 years
Policy Term & Premium Payment Term	:	Policy Term: 15 years Premium Payment Term: 7 years
Annual Premium	:	Minimum: Rs 6,000; Maximum: Rs 1,00,000
Sum Assured	:	5 times Annualised Premium Equivalent
Fund	:	Balanced II Fund

#### **HOW THE PLAN WORKS**

- Choose the premium as per the amount you would like to pay
  - Your life cover will be five times your annual premium equivalent
  - Your Plan will be issued for a Fixed Policy Term of 15 years, while you pay premiums for a Premium Payment Term of only 7 years
  - Your money will be invested in our 'Balanced II Fund', to give you an appropriate mix of Equity and Debt exposures
- Submit the Proposal form by certifying the 'Declaration of Good Health', with the initial premium and the necessary documents
- You can choose to pay your premiums annually, half yearly, quarterly or monthly<sup>2</sup>. You can opt to pay your premiums through cheque, demand draft, ECS, direct debit or standing instruction to your bank account
- Your policy will be issued immediately after an internal check without any Medical Tests requirement
- You will be required to pay premiums regularly for the entire Premium Payment Term

### **BENEFITS UNDER THE PLAN**

Insurance Cover Benefit

In the unfortunate event of your death during the Policy Term, your nominee will receive Sum Assured plus the Fund Value (as on intimation date).

Note: In case of death in the first 45 days from policy commencement, the insurance cover benefit will be higher of total premiums paid and Fund Value

### Loyalty Additions

Enjoy Loyalty Additions twice during the term of your policy, once at the end of your Premium Payment Term and then again at Maturity to enhance the value of your investments. The Loyalty Additions are given in the form of extra allocation of units as a percentage of your Fund Value as illustrated below:

- Loyalty Addition at the end of Premium Payment Term = 1% of the Fund Value as on the due date of Loyalty Addition
- Loyalty Addition at Maturity= 5% of the Fund Value as on the due date of Loyalty Addition

Loyalty Additions are paid provided all the due premiums have been paid till date and the policy remains in force. Loyalty Additions due post date of death or surrender will not be payable, however those already credited will not be reversed.

#### Partial Withdrawals

In order to meet any sudden financial requirements, you

If the policy is surrendered within the first 3 policy years, the surrender value will be paid after completion of the 3 policy years, the surrender value as at the date of surrender will not vary based on the performance of Investment Funds and will remain constant till it is paid out. There will be no surrender charges if surrender request is received post completion of at least 5 Policy Years.

At maturity, you have the option to either take the entire Fund Value as a lump sum and close the policy or opt for the Settlement Option (explained in the "Features in Detail" section) and take the maturity proceeds as structured payouts over 5 years.

Premiums paid under this policy will be eligible for tax benefit under Section 80C and any benefit amount paid to you will be eligible for tax benefits under Section 10(10D), as per the Income Tax Act, 1961.

# Illustrative Example

Pre

10,

50

1,00

can make Partial Withdrawals<sup>3</sup> from your policy without having to surrender it. Partial withdrawals are allowed after the completion of 3 policy years. The minimum withdrawal amount is Rs. 10,000 and the maximum is such that the Fund Value after withdrawal is more than 120% of the first year premium. Partial Withdrawal charge is as detailed in 'Charges section'.

#### Surrender

You have the option to surrender the policy, whereby the surrender value will be paid to you after deducting the applicable surrender charge (refer Charge section) and thereafter the policy will terminate.

#### Maturity Benefit

### Tax benefits<sup>4</sup>

Mr. Pandey, age 35, opts for Saral Bima Plus, with a Fixed Policy Term of 15 years and a fixed Premium Payment Term of 7 years only. His units are invested in the Balanced II Fund. The illustration shows multiple scenarios with annual premium and Sum Assured options.

nual mium	Sum Assured	Maturity Value assuming Gross Investment Return <sup>5</sup> (Rs.)				
Rs.)	(Rs.)	6% p.a.	10% p.a.			
),000	50,000	1,07,063	1,70,651			
),000	2,50,000	5,65,365	8,93,465			
0,000	5,00,000	11,38,243	17,96,982			

### FEATURES IN DETAIL

#### Investment funds available to you

To maintain the simplicity in design and benefits, we provide you our Balanced II Fund in this plan. Through this fund you can get an appropriate mix of Equity and Debt exposures.

The investment and risk profile of this fund is described below:

Fund Name	Fund Philosophy	Asset A	Risk Profile	
		Equity	30%-70%	
Balanced II Fund	To generate capital appreciation and current income, through a judicious mix of investments in equities and fixed income securities.	Debt Securities	30%-70%	Medium
		Money Market	0%-40%	

#### Settlement Option

At maturity, you may avail the Settlement Option<sup>6</sup> wherein you can take your final Fund Value as structured payouts for a maximum period of 5 years. There will not be any life cover during the Settlement period. The units will be cancelled periodically as per the frequency agreed and the proceeds will be given to you by cancellation of units with applicable NAV. All the investment risks related to the fluctuations of unit price will continue to remain with you (the policyholder).

### Auto Cover Continuance Option

If you are unable to pay premiums after the first 3 policy years' premiums are paid, you have the option to continue the policy with the full Sum Assured by availing the Auto Cover Continuance<sup>7b)</sup> option before the end of the revival period (2 years from the due date of the first unpaid premium). The policy will continue till the surrender value reaches an amount equal to the first year premium, upon which the policy will be terminated and the surrender value will be paid to you.