

Canara HSBC Oriental Bank of Commerce Life Insurance



- Wealth creation along with life coverage
- One time investment with Tax Benefits*
- Stay invested in desired funds through Auto Rebalancing option irrespective of market movement
- Potential safeguard of funds near maturity with Safety Switch Option
- Loyalty Additions from 6th policy year onwards



Life Insurance

*Tax Benefits under the plan will be as per the prevailing Income Tax laws and are subject to amendments from time to time. For tax related queries, contact your independent tax advisor.

Purchase of any insurance products by a bank's customer is purely voluntary and is not linked to availment of any other facility from the bank. The Linked Insurance Products do not offer any liquidity during the first five years of the contract. The policyholder will not be able to surrender/withdraw the monies invested in Linked Insurance Products completely or partially till the end of the fifth year.

Planning for your Financial Goals

You want to be financially comfortable and ensure that you have adequate funds in place to fulfill your dreams and to enjoy your life. Your living expenses and financial goals vary with different stages of your life, whether saving for retirement, raising a child or simply having the financial freedom to do as you want.

Now, with Canara HSBC Oriental Bank of Commerce Life Insurance **Smart One Pay Plan**, you can ensure that your financial goals are fulfilled with the advantages of securing your family's financial future in your absence.

What is Smart One Pay Plan?

Smart One Pay Plan is a single premium unit linked non-participating endowment insurance plan. **Smart One Pay Plan** helps you meet your protection and investment needs and aims to generate wealth by investing in the funds of your choice along with provision of life cover. This plan gives you the ability to pay only once, that is, a single premium at the beginning of your policy and provides you life cover throughout the policy term as chosen by you.

Why Smart One Pay Plan?

- Smart One Pay Plan is designed to cater to your need of wealth creation along with life coverage and tax benefits. It helps you save for your specific dreams with the ability of paying a one-time premium and getting life cover throughout the policy term.
- You get the option of choosing 5 funds with different asset classes and also unlimited switches between them. This option can help you manage your asset allocation particularly in times of market volatility.
- Smart One Pay Plan allows Partial withdrawals in case you need money post the lock-in period of 5 years.
- It allows you to choose Auto Fund Rebalancing option (at no additional cost) to maintain allocation of your investments in a specific proportion across funds, irrespective of market movements.
- The plan offers Safety Switch Option which allows you to potentially safeguard your funds as the policy nears maturity.

You can own this plan provided you (the policyholder) are at least 18 years old and the life assured (whose life is insured under the plan) is between age 7 and 70 years. You can select any policy term from 5 years to 25 years such that age of the life assured at maturity should be minimum 18 years and maximum 80 years.

3 Easy Steps to Own your Smart One Pay Plan

Step I: Choose your single premium¹

The minimum single premium in this plan is $\[Tilde{\}\]$ 1,00,000. There is no limit on the maximum single premium. (Subject to underwriting acceptance as per Board Approved Underwriting Policy of the Company).

Step 2: Choose your life cover (Sum Assured)

You can choose your life cover from 1.25 times single premium to 10 times single premium.

However, life cover greater than 1.25 times and up to 10 times single premium is available only for the specific ages as per the table below (depending upon the chosen policy term).

Age at entry¹² (Subject to minimum maturity age of 18 years and maximum maturity age of 80 years):

Policy Term Sum Assured	5 years	6-10 years	II-I5 years	16-20 years	21-25 years
Greater than 1.25 times and up to 10 times Single Premium	Less than or equal to age 42	Less than or equal to age 38	Less than or equal to age 35	Less than or equal to age 33	Less than or equal to age 30
1.25 times Single Premium	All ages upto 70 years				

Step 3: Choose your investment fund/s

You can choose any of the following 5 funds or a combination at policy inception as per your risk appetite.

Fund Name	Fund Philosophy	Asset Allo	ocation	Risk Profile
Equity II Fund	To generate long-term capital appreciation from active management of a portfolio invested in diversified equities.	Equity Debt Securities Money Market	60%-100% - 0%-40%	High
Growth Plus Fund	To achieve capital appreciation by investing predominantly in equities, with limited investment in fixed income securities.	Equity Debt Securities Money Market	50%-90% 10%-50% 0%-40%	Medium to High
Balanced Plus Fund	To generate capital appreciation and current income, through a judicious mix of investments in equities and fixed income securities.	Equity Debt Securities Money Market	30%-70% 30%-70% 0%-40%	Medium
Debt Plus Fund	To earn regular income by investing in high quality debt securities.	Equity Debt Securities Money Market	- 60%-100% 0%-40%	Low to Medium
Liquid Fund	To generate reasonable returns commensurate with low risk and a high degree of liquidity.	Equity Debt Securities* Money Market	- 0%-60%* 40%-100%	Low

^{*}Debt Securities under Liquid Fund will comprise only of short-term securities.

How is my family protected in case of an unfortunate event?

In case of death of the life assured, the claimant¹⁷ will receive higher of the fund value and the sum assured (less applicable partial withdrawals)². In case of death of life assured when he/she is a minor, death benefit would be paid to the policyholder. The death benefit under all circumstances will not be less than 105% of the single premium except in case of suicide¹⁸ in first policy year.

What are the advantages of Smart One Pay Plan?

The plan offers many features and flexibilities as explained below:

- a) Auto Funds Rebalancing³: If you wish to maintain allocation of your investments in a specific proportion across funds, irrespective of market movements, you can do so through Auto Funds Rebalancing. Once opted, after every 3 months, it automatically rebalances the allocation of your investments in various funds to the allocation proportions chosen by you.
 - For example, if you wish to stay invested in the ratio of 50: 25: 25 in Equity II Fund, Balanced Plus Fund and Debt Plus Fund; then at the end of every 3 months from the date of commencement of Auto Funds Rebalancing, your total fund value shall be rebalanced as per the chosen ratio of 50: 25: 25 in Equity II Fund, Balanced Plus Fund and Debt Plus Fund.
- b) Safety Switch Option⁴: As your policy nears maturity, you may want to avoid market movements and safeguard your funds. The Safety Switch Option enables you to move your funds systematically to a relatively low risk Liquid Fund in the last four policy years. The following table shows the proportion of investment in Liquid and other funds, for the last four policy years:

Beginning of	Allocation in Liquid Fund	Allocation in Funds other than Liquid Fund
Fourth last policy year	30%	70%
Third last policy year	60%	40%
Second last policy year	90%	10%
Last policy year	100%	0%

c) Loyalty Additions: Your fund value will be enhanced by Loyalty Additions as per table below. The Loyalty Additions will be added at end of each policy month, starting from 61st policy month till the end of the policy term and will be a percentage of fund value.

Policy month	Loyalty Additions per month as a percentage of fund value
61st to 120th	0.025%
121st till end of policy term	0.06%

- d) Partial Withdrawal⁵: You can make partial withdrawals (in multiples of ₹1000) for any unforeseen contingency, from 6th policy year onwards. The minimum amount that you can withdraw is ₹10,000 and the maximum is such that the fund value after withdrawal is at least equal to 25% of the single premium.
 - For example, if your single premium is $\stackrel{?}{=} 10$ lacs and the fund value at the time of withdrawal is $\stackrel{?}{=} 12$ lacs, you can withdraw up to $\stackrel{?}{=} 9.5$ lacs ($25\% \times \stackrel{?}{=} 10$ lacs).
- e) Fund Switching: You can switch some or all of your investments from one fund to another at any time during the policy term and in any number of times at zero charge. The minimum amount that you can switch is ₹ 10,000.
- **Change in sum assured**⁶: You can increase or decrease your sum assured from the 6th policy year onwards. This facility is available once in every policy year subject to maximum of 3 times during the policy term.
- g) Settlement Option⁷: You can opt for settlement option any time at least 3 months before the end of the policy term. You will receive your money in installments as per the frequency chosen by you over a maximum period of 5 years. There will not be any life cover during this period and you may opt for complete withdrawal of fund value at any time during this period. Units from the applicable funds will be cancelled at the time of installment payouts. Only Fund management charges shall be deducted as applicable on the remaining funds. There are no charges other than fund management charges during the settlement period.
- h) Tax Benefit⁸: You can avail tax benefits on premiums paid and the benefit paid out under the policy, subject to the applicable provisions of Section 80C and Section 10(10D) respectively, of the Income Tax Act, 1961.

What will I receive at maturity?

Your policy will mature at the end of the policy term as chosen by you at inception. You will receive the fund value based on the prevailing NAVs at maturity.

Illustrative Example

Mr. Bahri, age 45 chooses to pay a single premium of $\stackrel{?}{\stackrel{?}{\sim}}$ 10,00,000/- as shown below. He opts for a Sum Assured of 125% of the single premium. The table below shows maturity values assuming annual gross investment return of 4% and 8% with 100% investment in Equity II Fund.

Single Premium Sum As (₹) (₹)	Sum Assured (₹)	Assuming Gross Investment Return for a 15 year Term (₹)		
		4% p.a.	8% p.a.	
10,00,000	12,50,000	14,14,251	25,11,904	

The assumed rates of return (4% p.a. and 8% p.a.) shown in the above illustrative example are not guaranteed and they are not the upper or lower limits of what you might get back as the value of your policy depends on a number of factors including future investment performance. The fund values shown in the above illustrative example are after deduction of all applicable charges and Goods and Services Tax & applicable cess (es)/levy, if any, as applicable (@18.00%).

What happens in case the policy is surrendered?

You can surrender your policy at anytime during the policy term. On surrender, the risk cover will expire. The surrender value is the fund value net of surrender charges as provided below.

If the policy is surrendered within the first 5 policy years, on the date of surrender of the policy the surrender value will be transferred to the Discontinued Policy Fund and Proceeds of the Discontinued Policy Fund will be paid to you only after completion of the 5th policy year provided that no death claim has been made.

If surrender request is received after completion of 5 policy years, the fund value will be paid immediately and the policy will be terminated.

Minimum Guaranteed Interest Rate means the rate applicable to the Discontinued Policy Fund as declared by the Authority from time to time. The current minimum guaranteed interest rate shall be 4 percent per annum.

Proceeds of the Discontinued Policy Fund means the Fund Value (less applicable Discontinuance Charges) as on the date of surrender of the policy after addition of interest computed at the Minimum Guaranteed Interest Rate. The excess income earned in the Discontinued Policy Fund over and above the Minimum Guaranteed Interest Rate shall also be apportioned to the Discontinued Policy Fund in arriving at the proceeds of the discontinued policy fund and shall not be made available to the Shareholders.

The investment and risk profile of Discontinued Policy Fund will be as follows:

Fund Name	Fund Philosophy	Asset Allocation		Risk Profile
UL Discontinued Policy Fund ^	To generate reasonable returns on funds from discontinued policies determined in accordance with the Regulations	Equity* Govt. Securities* Money Market*	- 60%-100%* 0%-40%*	Low

[^] Only available in case of surrender of a policy during the first five policy years.

What are the charges under Smart One Pay Plan?

a) **Premium Allocation Charge** shall be deducted upfront, and will be levied through reduced premium allocation to the fund. This charge will be as follows:-

Single Premium(₹)	Allocation Charge (as a percentage of single premium)
100,000 to less than 500,000	3%
500,000 & Above	2%

- **b)** Fund Management Charge (FMC) of 1.35% p.a. will be charged on all funds except Liquid fund where the FMC will be 0.80% p.a. and Discontinued Policy Fund where the FMC will be 0.50% p.a. FMC for the Liquid Fund may be revised up to 1.35% p.a., with prior approval of IRDAI. This charge is levied by adjustment to the fund NAV on a daily basis.
- c) Policy Administration Charge of 0.36% p.a. of the single premium. This charge will be deducted at the beginning of each policy month from 1st policy year onwards till the end of 5th policy year, subject to maximum of ₹500 per month. This charge is levied by cancellation of units for equivalent amount.

^{*} These are subject to revision as guided by Regulator from time to time

- **d)** Partial Withdrawal Charge will be ₹ 250 per partial withdrawal. However, first 4 partial withdrawals in a policy year are free of charge. This charge can be revised to maximum ₹ 500, with prior approval of IRDAI.
- **e) Surrender Charge:** This charge is levied on the fund value where the policyholder opts for complete withdrawal of the contact. The surrender/Discontinuance charges for this product are stated below.

Policy is discontinued during the policy year	Discontinuance charges
I	Lower of 1% *(SP or FV) subject to maximum of ₹ 6,000
2	Lower of 0.5% *(SP or FV) subject to maximum of ₹ 5,000
3	Lower of 0.25% *(SP or FV) subject to maximum of ₹ 4,000
4	Lower of 0.1% *(SP or FV) subject to maximum of ₹ 2,000
5	NIL

(SP-Single Premium, FV-Fund Value)

f) Mortality Charge will be deducted at the beginning of each policy month by cancellation of units. The amount of the charge taken each month depends on life assured's age and Sum at Risk¹⁰. Sample standard mortality rates applicable (per annum Per ₹ 1,000 of Sum at Risk¹⁰) in this plan are as follows:

A ge ^{''}	30	40	50	60
Male	1.161	1.983	5.440	12.687
Female	1.104	1.591	3.923	10.148

Please note that the mortality charge increases in line with the Sum Assured chosen by you. The effect of this charge on the fund value is more at higher ages.

g) Taxes: All the charges mentioned above are subject to applicable Goods and Services Tax & applicable cess (es)/levy, if any, as applicable and shall be borne by the policyholder.

The Premium Allocation Charge, Policy Administration Charges, Fund Management Charge (except Liquid Fund) and Mortality Charges mentioned above are guaranteed during the term of the plan. All these charges except Premium Allocation & Fund Management charges will be deducted through cancellation of units.

About Us

Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited is a company formed jointly by three leading financial organizations - Canara Bank and Oriental Bank of Commerce, which are two of India's largest nationalized banks in terms of aggregate business, along with HSBC Insurance (Asia Pacific) Holdings Limited.

The shareholding pattern of the Joint Venture is – Canara Bank: 51%, HSBC Insurance (Asia Pacific) Holdings Limited: 26% and Oriental Bank of Commerce: 23%.

Our aim is to provide you with a transparent range of life insurance products backed by excellent customer service and thereby, making your life simpler.

Key Terms and Conditions

- 1. In this plan, only single premium payment mode is allowed.
- 2. In case of death of life assured before age 60, partial withdrawals in the preceding 2 years would be deducted from Sum Assured. If the death of life assured happens on or after age 60, all partial withdrawals made post attaining age 58 would be deducted from Sum Assured.
- 3. Auto Funds Rebalancing: You can choose this option at inception or anytime later during the policy term. Auto Funds Rebalancing will cease to exist in case a switch is exercised. In case you want to continue with Auto Funds Rebalancing, you will be required to submit a fresh request to opt in the feature again. If you opt for partial withdrawal, Auto Fund Rebalancing will apply on the balance funds after withdrawal. Further, Auto Fund Rebalancing and Safety Switch Options will not be exercisable simultaneously. Hence, Auto Fund Rebalancing will cease to exist once safety switch option is operational- in the last 4 policy years.
- 4. Safety Switch Option (SSO): SSO option is available only if your policy term is 10 year or more however you can choose this option at inception or anytime later in the policy. If you opt for partial withdrawal, this option will be exercised on the balance funds after withdrawal. Further, auto fund rebalancing and safety switch option will not be exercisable simultaneously. Hence, auto fund rebalancing will cease to exist once the latter is operational. You cannot choose this option in the last 4 policy years. While SSO is operational, switching can be exercised amongst the funds other than the liquid fund without impacting SSO. During this time switching in or out of the liquid fund will

stop SSO. The total fund value (including funds in liquid and other funds) will be rebalanced four times at yearly intervals, such that the proportion of funds is as mentioned in the table. Therefore, the funds in the "other than liquid fund" category will remain in the same proportion both before and after the SSO related rebalancing.

- 5. In case life assured is a minor, partial withdrawal will be allowed once he/she attains age 18 years.
- 6. Request for any alteration in sum assured should be given at least 2 months prior to policy anniversary and will be effective only from the policy anniversary following the date on which you have made your request. Option to increase the Sum Assured is not available for minors or persons above 50 years of age. Increase/decrease in Sum Assured is subject to underwriting acceptance and minimum and maximum Sum Assured limits stipulated under this plan.
- 7. **Settlement Option:** All investment risk related to unit price movements will be borne by you. Further, only fund management charges as applicable will continue to be levied during this period. No Switching, Partial withdrawal or Auto fund rebalancing, will be available during this period. You can choose Monthly, Quarterly, Half yearly or Yearly frequency for installment payouts.
- 8. **Tax Benefit:** Tax Benefits under the policy will be as per the prevailing Income Tax laws and are subject to amendments from time to time. For tax related queries, contact your independent tax advisor.
- 9. Unused free partial withdrawals cannot be carried forward to the next policy year and partial withdrawals, which would result in immediate termination of the policy, will not be allowed.
- 10. The Sum at Risk (SAR) on a given date for calculation of mortality charges is calculated as follows: i) SAR for Life Assured from the age of 7 years to less than 60 years is (higher of: a) Sum Assured less Partial Withdrawals in the preceding 2 years less Fund Value as on that date or b) 105% of single premium less fund value or c) Zero). ii) SAR for Life Assured for the age of 60 years and above is (higher of: a) Sum Assured less Partial Withdrawals post attaining age of 58 less Fund Value as on that date or b) 105% of single premium less fund value or c) Zero).
- 11. The definition of age is age last birthday.
- 12. These age boundary conditions are only applicable for policies issued with standard mortality rates.
- 13. Risk commencement date under this plan will be date of underwriting acceptance subject to realization of premium.
- 14. **Net Asset Value calculation:** NAV shall be calculated on all Business Days in accordance with the Authority's guidelines in force from time to time. As per the present guidelines in force, NAV is computed as follows:
 - ${(Market \ Value \ of \ investment \ held \ by \ the \ fund + \ Value \ of \ Current \ Assets) \ Value \ of \ Current \ Liabilities \& \ provisions, \ if \ any}/\ Number \ of \ Units \ existing \ on \ Valuation \ Date \ (before \ creation/redemption \ of \ Units)$
- 15. Transaction requests (including switches, partial withdrawals etc) received before the cutoff time of 3.00 P.M. will be allotted the same business day's NAV and the ones received after the cutoff time of 3.00 P.M. will be allotted next business day's NAV. The cutoff time will be as per prevailing IRDAI guidelines.
- 16. Assignment and Nomination are permitted under this policy as per Section 38 and Section 39 respectively of the Insurance Act, 1938 as amended from time to time.
- 17. The term 'claimant' in this Sales Literature means the Policyholder, however for the purposes of payment of death benefit Claimant means the following person(s): (i) Where the Policyholder and Life Assured are different, Claimant shall be the Policyholder, (ii) Where policyholder and Life Assured are same, Claimant shall be the Nominee (s), (iii) Where Policyholder and Life Assured are same and there is no Nominee(s), then Claimant shall be the Policyholder's legal heir or legal representative or the holder of a succession certificate.
- 18. **Suicide exclusion:** In case of death due to suicide within 12 months from the date of inception of the policy, the claimant shall be entitled to fund value as available on the date of death. Any charges recovered subsequent to the date of death shall be paid back to claimant along with the fund value as on the date of death.
- 19. **Free look period:** The policyholder has the right to cancel the policy within 15 days from the date of receipt of the policy document, in case he/she does not agree with the terms and conditions of the policy. If the policyholder cancels the policy during free look period, the Company will refund the fund value on the date of cancellation plus the un-allocated premium plus any charge deducted by cancellation of units, after deducting proportionate risk charges for the period of insurance cover and expenses incurred on medicals if any and stamp duty.
- 20. The term 'NAV' in this Sales Literature refers to Unit Price.
- 21. **Auto termination:** After completion of lock-in period, if at any time during the policy term the Fund Value is insufficient to deduct monthly charges due to cancellation of units, or becomes equal to zero, then this policy shall terminate automatically. The remaining Fund Value (if any) as on the date of such termination shall be payable to you.
- 22. During the lock-in period of 5 years, if death happens after the policy has been surrendered, the Proceeds of the Discontinued Policy Fund as on the date of intimation of death shall be payable.

Section 41 of the Insurance Act, 1938 (as amended from time to time):

(I) No person shall allow or offer to allow, either directly or indirectly, as an inducement to any person to take out or renew or continue an

insurance in respect of any kind of risk relating to lives or property in India, any rebate of the whole or part of the commission payable or any rebate of the premium shown on the policy, nor shall any person taking out or renewing or continuing a policy accept any rebate, except such rebate as may be allowed in accordance with the published prospectuses or tables of the insurer:

Provided that acceptance by an insurance agent of commission in connection with a policy of life insurance taken out by himself on his own life shall not be deemed to be acceptance of a rebate of premium within the meaning of this sub-section if at the time of such acceptance the insurance agent satisfies the prescribed conditions establishing that he is a bona fide insurance agent employed by the insurer.

(2) Any person making default in complying with the provisions of this section shall be liable for a penalty which may extend to ten lakh rupees.

Section 45 of the Insurance Act, 1938 as amended from time to time will be applicable. For full text of the provisions of this Section, please contact the Insurance Company or refer to the policy contract of this product on our website www.canarahsbclife.com

Disclosures and Risk Factors:

Linked Insurance products are different from the traditional insurance products and are subject to the risk factors. The premium paid in Linked Insurance policies are subject to investment risks associated with capital markets and the NAVs of the units may go up or down based on the performance of fund and factors influencing the capital market and the insured is responsible for his/her decisions. Past performance of the investment funds do not indicate the future performance of the same. Investors in the Scheme are not being offered any guaranteed/assured returns.

Canara HSBC Oriental Bank of Commerce Life Insurance Company Limited is only the name of the insurance company and Canara HSBC Oriental Bank of Commerce Life Insurance Smart One Pay Plan is only the name of the linked insurance contract and does not in any way indicate the quality of the contract, its future prospects or returns. The various funds offered under this contract are the names of the funds and do not in any way indicate the quality of these plans, their future prospects and returns. The SFIN (Segregated Fund Index Number) for: Equity II Fund is ULIF00607/01/10EQUTYIIFND136, Growth Plus Fund is ULIF00913/09/10GROWTPLFND136, Balanced Plus Fund is ULIF01013/09/10BENCDPLFND136, Debt Plus Fund is ULIF01115/09/10DEBTPLFUND136, Liquid Fund is ULIF00514/07/08LIQUIDFUND136 & Discontinued Policy Fund is ULIF01319/09/11POLDISCFND136.

Please know the associated risks and the applicable charges, from your insurance agent or the intermediary or policy document issued by the



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- IRDAI or its officials do not involve in activities like sale of any kind of insurance or financial products nor invest premiums.
- IRDAI does not announce any bonus.

Public receiving such phone calls are requested to lodge a police complaint along with details of phone call, number.

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